



Luiz Eduardo Osorio

Executive Director of Sustainability, Communication, and Institutional Relations

Luiz Eduardo Osorio has been Vale's executive director of Sustainability, Communication and Institutional Relations since July 2017.

An expert in International Corporate Affairs, with solid experience in legal issues, governmental relations, sustainability, communication, marketing and crisis management, he has worked for more than 20 years in key positions in large global organizations in Europe, United States and Brazil. Having held management positions in companies such as CPFL, Raízen, Shell, Diageo and Ambev.

Osorio was VP, Legal and Institutional Relations, for Grupo CPFL Energia from 2014 to 2017. During this period, he oversaw the areas of Legal and Environmental Affairs, Institutional Relations and Communication, Marketing, Sustainable Development, Compliance and Ethics, Government and International Affairs. Osorio was involved in the implementation of very successful programs at CPFL, raising its stock performance in the ISE (Corporate Sustainability Index) and in the Dow Jones Sustainability Index in emerging markets.

Another major accomplishment was the development and launch of CPFL's 2016-2020 Sustainability Platform and the implementation of initiatives to fight against climate change, including the company's listing in the Efficient Carbon Index (ICO2). In addition, he coordinated the Integrity (Ethics and Compliance) Program, which comprised the Anti-Corruption Program and the development of the company's new Code of Ethics.

It was during his term that CPFL's Legal Department received the 2016 International General Counsel Award by the International Legal Alliance Summit, in New York, in recognition of its performance and adoption of best management and innovation practices in legal issues. He also led the creation, structuring and operationalization of the CPFL Institute, dedicated to the development of cultural, social and sports programs. Under his direction, the company's Corporate image improved 100% when compared to the 2014 index.

At Raízen – a joint venture between Shell and Cosan –, Luiz Eduardo Osorio held key leadership positions in Brazil and London. As the head of the Executive Board of International Markets from July 2012 to March 2014, he prioritized the company's

global expansion and the promotion of biofuel in international markets, particularly tapping into business opportunities in the European Union, Africa, Asia and the U.S.

He served as VP of Sustainable Development and Foreign Affairs, from March 2011 to June 2012, being responsible for Health, Safety, Security and Environment (HSSE), Sustainable Development, Certifications, Crisis Management, Communication, Foreign Affairs and Government Relations. Social responsibility projects implemented during his term directly benefitted more than one hundred thousand people.

Under the executive's leadership, Raízen was the first company in the world to obtain Bonsucro's ISEAL, a groundbreaking sustainability certification focused on the sugarcane industry that assures buyers, suppliers and final consumers that sugar and ethanol were produced in accordance with the law, and both environmental and human rights principles. Bonsucro is a global multi-stakeholder association based in London dedicated to developing a production standard that reduces the environmental and social impacts of the sugar cane production.

Currently, Luiz Osorio is a full member of the Advisory board of the Columbia Center on Sustainable Investment, at Columbia University (NYC), and of the Board of Directors of the Brazilian Mining Institute (IBRAM). He is the director of the Commercial Association of Rio de Janeiro and the *main liaison* between Vale and the International Council on Mining & Metals (ICMM).

Osorio holds a bachelor's degree in Law from Universidade Católica do Rio de Janeiro and a master's degree in Development Management from the School of International Service at the American University (USA). He also holds executive degrees in *Corporate Social Responsibility*, from Harvard Business School, USA, *Identifying the Challenges and Building General Management Skills*, from Insead, France, *Leading a High-Performance Organization*, from Wharton, University of Pennsylvania, USA, and *Leadership in Corporate Counsel*, from Harvard Law School, USA.

Luiz Eduardo Osorio is still a member of the Brazilian Bar Association (OAB), Rio de Janeiro section, and integrates Pi Alpha Alpha (PAA), the National Society of Scientific Honor for Public Affairs and Administration, in Washington (USA).